

## Industry Standard Term Funding (30 - 60 days)

Unlocking the value of your customer invoicing allows you to deploy capital resources profitably elsewhere.

Many telecom trading relationships are restricted to the insurable credit value of your customers. Collection risk is managed by carefully balancing return trade, and this is not always optimal.

Maximize your revenue and margin opportunities. RTX Finance has the power to extend your working trade credit with key customers.

- Market Competitive Rates
- Fully Credit insured
- Funding 90% TCV

Learn more [info@rtxfinance.com](mailto:info@rtxfinance.com)

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## Long Term Receivables Funding Solution (up to 180 days)

We understand some operators insist on longer payment terms. RTX Finance is in the unique position to provide competitive financing for 90 and even 180 day receivables. Significantly reducing tied up capital and significantly reducing collection headaches.

Trade with partners confidently without the need to balance or offset traffic. No need to give away margin using wholesale intermediaries.

- Post invoice funding solutions available from 60 to 180 days
- Market Competitive Rates
- Funding 90% TCV

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## Financial Gateway Solution

The RTX platform has long provided interconnection and settlement solutions to the telecom industry. Fast Pay is a financial option for terminating fixed line and mobile networks to accelerate receipt of receivable payments settled promptly, securely and risk free. RTX's fully credit insured funding model enables quick and guaranteed payments, allowing suppliers to generate immediate revenue & manage cash flow.

- **Phase 1** : Post invoice factoring solution available - no physical integration required minimising operational disruption and changes to existing client and vendor contracts.
- **Phase 2** : RTX Gateway Hub, on-net, fully funded, voice, SMS and data traffic aggregation service available, enabling low touch 'many to one' relationship management.
  - Eliminates collection risk
  - Accelerates payment cycles and payment frequency to improve cash flow management
  - Lowers Op-ex and reduces cost of sale

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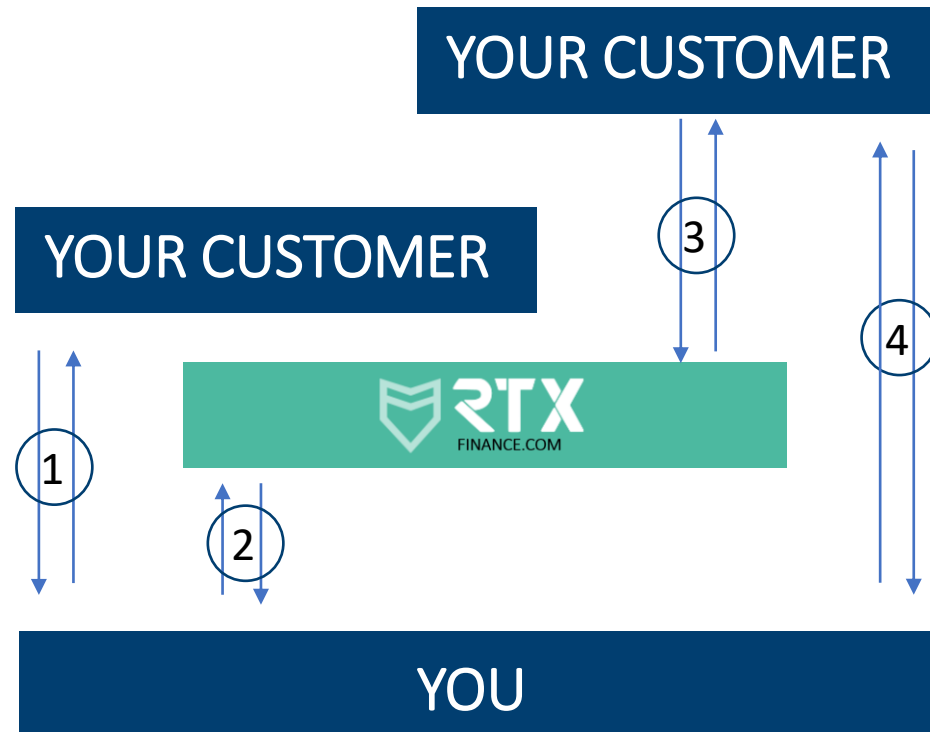
## How does it work?



- 1 Your customer uses your services. You raise an invoice
- 2 You send RTX Finance the invoice and we pay it day 1
- 3 RTX Finance underwrites risk and collects payment from customer
- 4 When customer pays, RTX Finance settles balance
- 5 You don't use RTX Finance and your customer pays day 30/60

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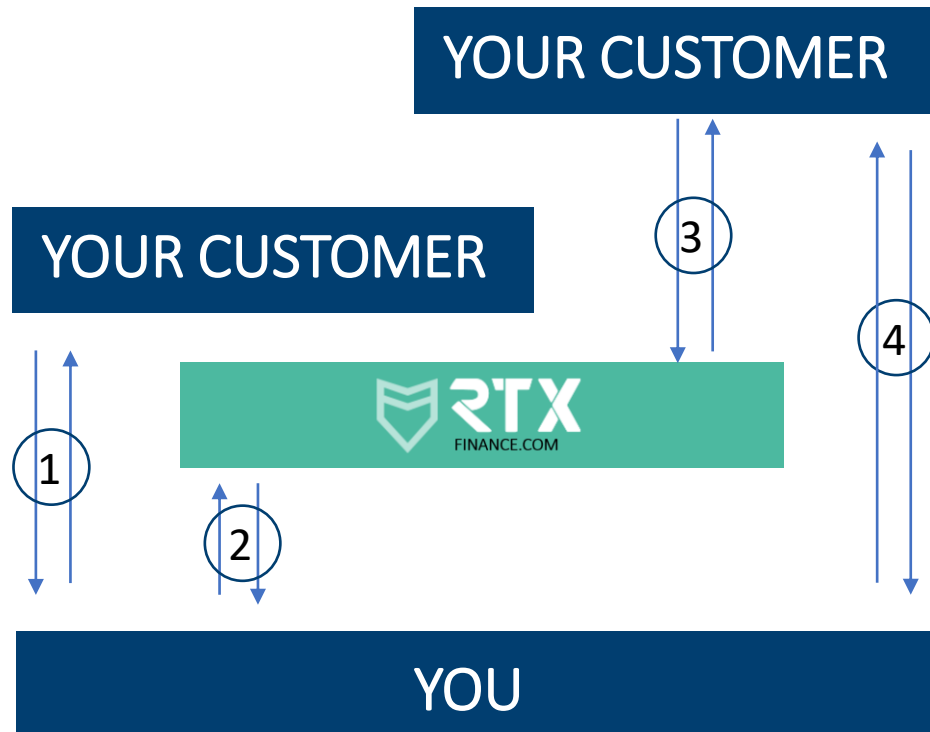
## Extending Credit to key customers



- 1** You currently limit your customers credit to pre agreed recommended limit
- 2** RTX Finance purchases your customer invoices removing debt from the balance sheet
- 3** RTX Finance underwrites risk and collects payment from customer
- 4** You increase sales to your customer without increasing risk or credit

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## Eliminating the need to 'OFFSET'



- 1** You currently balance trade with your customers to eliminate credit risk
- 2** RTX Finance your customer invoices removing debt from the balance sheet
- 3** RTX Finance underwrites risk and collects payment from customer
- 4** You increase sales to your customer without needing to compromise margin or send return trade.

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